



10th October 2013

Dear Valued Customer

Notification of review to Minimum Order Value and Cutting Service Fee

Nexans Olex has undertaken a review of the initiatives mentioned above and wants to outline the following updates to these.

Minimum Order Value – Nexans Olex will be increasing the charge for orders under \$500 to **\$100** from the 1st of November 2013

Cutting Service Fee – Nexans Olex has reviewed the service fee and there will be no changes made to the CSF at this point in time.

We will review the above again in 2014.

We appreciate the commitment and support you provide to our business and we will continue to offer our very best value to your business.

Yours Sincerely,

A handwritten signature in blue ink, appearing to read 'M. Pienaar', written over a circular scribble.

Michael Pienaar
National Sales Manager
Nexans Olex